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## 1 Bulow–Klemperer theorem and multi-parameter mechanism design

**Theorem 1** (The Bulow-Klemperer Theorem). Let  $F = F_1 = \cdots = F_n$  be a regular probability distribution and let n be a positive integer. Then the following inequality holds

$$\mathbb{E}_{v_1,\dots,v_{n+1}\sim F}\left[\operatorname{Rev}(VA_{n+1})\right] \ge \mathbb{E}_{v_1,\dots,v_n\sim F}\left[\operatorname{Rev}(OPT_{F,n})\right],\tag{1}$$

where  $\operatorname{Rev}(VA_{n+1})$  denotes the revenue of Vickrey auction  $VA_{n+1}$  with n+1 bidders (and no reserve) and  $\operatorname{Rev}(OPT_{F,n})$  denotes the revenue of the optimal auction  $OPT_{F,n}$  for F with n bidders.

In multi-parameter mechanism design, we have the following setting:

- (a) n strategic participants (or bidders),
- (b) a finite set  $\Omega$  of outcomes,
- (c) each bidder i has a private valuation  $v_i(\omega) \ge 0$  for every outcome  $\omega \in \Omega$ .

Each bidder *i* submits his bids  $b_i(\omega)$  for each  $\omega \in \Omega$  and our goal is to design a mechanism that selects an outcome  $\omega \in \Omega$  so that it maximizes the *social surplus*  $\sum_{i=1}^{n} v_i(\omega)$ .

**Theorem 2** (The Vickrey–Clarke–Groves (VCG) mechanism). In every multi-parameter mechanism design environment, there is a DSIC social-surplus-maximizing mechanism.

**Exercise 1.** Prove that the payment rule from the proof of the VCG mechanism is always nonnegative and bounded from above by  $b_i(\omega^*)$ . That is, show that  $0 \le p_i(b) \le b_i(\omega^*)$  for every vector b of bids, where

$$p_i(b) = \max_{\omega \in \Omega} \left\{ \sum_{\substack{j=1\\j \neq i}}^n b_j(\omega) \right\} - \sum_{\substack{j=1\\j \neq i}}^n b_j(\omega^*)$$

and

$$\omega^* = \operatorname{argmax}_{\omega \in \Omega} \sum_{i=1}^n b_i(\omega).$$

**Exercise 2.** Consider a three-item auction with two bidders 1 and 2. The three items A, B, and C are being auctioned simultaneously, and each bidder can bid on any possible subset of the items. The valuations of the bidders for each subset of the items are shown in Table 1. What are the

bidder $i$	$v_i(\emptyset)$	$v_i(A)$	$v_i(B)$	$v_i(C)$	$v_i(AB)$	$v_i(AC)$	$v_i(BC)$	$v_i(ABC)$
					29			
i = 2	0	15	18	11	30	34	32	47

Table 1: Valuations of the bidders from Exercise 2.

outcomes of this VCG auction? In other words, which of the two bidders will get which item(s) and what payments will they each pay?

**Exercise 3.** Consider a single-item auction with  $n \ge 2$  bidders that draw their valuations from a regular probability distribution F. Prove that the expected revenue of the Vickrey auction with no reserve is at least  $\frac{n-1}{n}$ -fraction of the expected revenue of the optimal auction with the same number n of bidders.

*Hint:* deduce this statement from the Bulow-Klemperer theorem. When one new bidder is added, how much can the maximum-possible expected revenue increase?

<sup>\*</sup>Information about the course can be found at http://kam.mff.cuni.cz/~balko/